



**Sales & Service**  
Manufacturers Representative

Newsletter

June 2016

## New Product Information

### Caleffi Hydronic Solutions



Caleffi recently announced the Presscon™ press fitting, with its unique leak detection feature, will detect leaks during system testing if a press fitting is unpressed. Caleffi was the first to introduce zone valves with press fittings and is now expanding the fitting to its broad range of hydronic components.

[CLICK HERE](#) for more information about Caleffi and for the latest edition of the Caleffi journal "idronics™: Water Quality in Hydronic Systems"

### Bock Water Heaters



A new family of 99-gallon optiTHERM® water heaters in natural gas and propane fuel models is available from Bock as of June, 2016. The new products have up to 99% thermal efficiency and economical construction.

Specifications include 60,000-BTU/H minimum - 199,000/150,000/125,000BTU/H max inputs. The side exhaust vent provides zero backside clearance to wall.

[CLICK HERE](#) for more information about Bock.

## In-Depth Class on Boiler Efficiency by Industry Expert

DB Sales is making available **Free Enrollment** in a vendor-neutral class on boiler efficiency, sizing and application.

The August 9 class, offered through the Reed Institute Educational Center, is being taught by Joe Stagg, a full-time instructor on energy efficiency and performance optimization of HVAC system. It will be held at the Long Beach Marriott.

### — Session #1 – 8 a.m. to noon —

- Boiler Operations: Boiler Types and Efficiencies
- Boiler Operations: Boiler Turndown Limitations

### — Session #2 (optional) – 1 p.m. to 5 p.m. —

- Optimal Performance: Cycle Efficiency and System Variable
- Optimal Performance; Piping Systems
- Workshop: Boiler Sizing, Selection and Application

Up to 8 CE hours can be earned by attending both sessions.

For your free enrollment, contact [DB Sales & Service](#) which is a sponsor of the class.

## LEED Silver Boiler System and \$54,000 in SoCalGas Rebates for Hoag Shady Creek Medical Office Building

## RBI Water Heaters



RBI FlexCore™ stainless steel fire tube boilers recently became available, bringing an unprecedented maximum efficiency of up to 99%. They are 95%+ AHRI certified, with a symmetrical Firetube heat exchanged and variable volume flow.

[CLICK HERE](#) for more information about RBI.

## New Relationship with Ice Air



DB Sales & Service is now providing sales and service for products by Ice Air, including heat pumps, fan coils, PTACs, thermostatic controls, and air conditioners.

[CLICK HERE](#) for more information about Ice Air.

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State License Number: 984459



Hoag Shady Creek Medical Office Building received \$54,000 in equipment rebates from SoCalGas and is saving more than \$43,000 annually in fuel costs, thanks to the high efficiency boilers and ultra low NOx burners selected and installed by DB Sales & Service.

### LEED SILVER certification

The three medical office buildings were designed to meet a LEED-Silver certification. The mechanical engineering firm for the project, Glumac, selected DB Sales & Service to help with the boiler selection and installation because of the company's extensive track record with supplying high efficiency boiler system and supporting components.

### Nine high efficiency RBI CB1500 boilers

After careful evaluation of alternate boiler equipment options the decision was made that each of the three medical office buildings would be powered by three RBI CB1500 boilers with an AHRI-certified efficiency of 97.5% at high fire and part loads up to 99% efficient.

### \$54,000 in SoCalGas rebates

Hoag Shady Creek received an equipment rebate from SoCalGas of about \$54,000. DB Sales was an integral part of the rebate process, providing equipment options and the payback analysis during the equipment selection process, and streamlining the rebate submission process.

### NOx and CO pollutant reduction

The system has been commissioned and the equipment is working reliably,

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greatly reducing gas and electrical consumption for the facility. The new RBI boilers will also reduce NOx pollutants by over 300 pounds per year and reduce CO by over 6,000 pounds per year compared to using standard efficiency equipment DB Sales & Service is a SoCalGas Trade Pro™ listed company that can help you with your high efficiency equipment needs. [CLICK HERE](#) to learn about our rebate program.

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## Updated DB Sales Line Card



DB Sales & Service is continuously expanding its manufacturer relationships.